



U.S. Department of Energy



Office of Small and Disadvantaged Business Utilization



7TH ANNUAL SMALL BUSINESS CONFERENCE

THE WASHINGTON STATE
CONVENTION AND TRADE CENTER



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BWXT Y-12 Mentor- Protégé Program

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Overview of the Mentor-Protégé Program

- A learning, growth and relationship building program
- 8 small businesses and 3 HBCUs
- 2 year program
- Contracts applicable as part of the learning and growth process and when it benefits both parties

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Overview of the Mentor-Protégé Program

- **Minimum Requirements based on DOE's requirements (used as a prescreen)**
 - Must be Small Business certified under Section 8(a) of Small Business Administration or other Small Disadvantaged Business, woman-owned, Small Disabled Veteran Owned Business HBCU and any other minority institute of higher learning
 - Must be eligible to receive government contracts
 - Must be in business for 2 years

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Evaluating a Potential Protege

- Review technical capabilities of both parties
 - Do the capabilities of the company match Y-12's requirements?
 - In what areas does the company need to be mentored?
 - Based on review, is the company's need for a Mentor great or small?
 - Can Y-12 help this company or institution? If so, how?
 - What does Y-12 have that would help meet the company's business objective?
 - Does Y-12 have the resources to assist the Small Business?

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Evaluating a Potential Protégé

- **Other considerations**
 - What is the financial status of the company?
 - Does the company primary NAICS code duplicate a primary NAICS codes already in place in Y-12's Mentor Protégé Program?
 - What is the socioeconomic category?
 - Is the company foreign owned? What is the citizenship of the owners?
 - Do the company capabilities fit into Y-12's Future planning?

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Selection of the Protégés in the Y-12 Program

- *Selection of the current companies included the following:*
 - *Capabilities and services utilized by the Site*
 - *Safeguard and Security*
 - *Engineering Services*
 - *Construction Services*
 - *Project Management*

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Selection of the Protégés in the Y-12 Program

- Specific needs the Site was seeking
 - Safeguard *and* Security
 - Engineering Services
 - *Construction Services*
 - Project Management

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Other Considerations

- Historical knowledge about Y-12
- The company's services matched Y-12's future planning

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Currently taking applications

- **Website:**

<http://www.y12.doe.gov/business/socioeconomic/>

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